Sales List

This report includes Sales with Close Dates in the date range 4/1/2002 to 6/30/2002.

Chris Huffman

Company	Contact	Phone	Close	Product Name	Sales Stage	Units	Price	Amount	%	Details
Nuts and Things, Inc.	Tim Kelly	212-555-2340	4/21/02	Coffee	Closed/Won	14,000	$2.29	$32,060.00	90%	
Little Corner Sweets	Beth Munin	813-555-6281	5/9/02	Specialty Chocolate	Solution Presentation	400	$1.39	$556.00	100%	
Pacific Cafe Company	Shirley Brightwell	415-555-5577 x17	6/6/02	Specialty Chocolate	New Opportunity	1,200	$1.89	$2,268.00	100%	
Trader Depot	Michael Wiggum	310-555-6734	6/11/02	Coffee	Solution Presentation	800	$2.50	$2,000.00	70%	
					Chris Huffman Totals:	**16,400**		**$36,884.00**		

Jeff Nelson

Company	Contact	Phone	Close	Product Name	Sales Stage	Units	Price	Amount	%	Details
Elliott's Department Stores	Edna Brock	919-555-1320	5/16/02	Specialty Chocolate	Solution Presentation	14,400	$1.78	$25,632.00	70%	
					Jeff Nelson Totals:	**14,400**		**$25,632.00**		

Wendy Leach

Company	Contact	Phone	Close	Product Name	Sales Stage	Units	Price	Amount	%	Details
Cordoba Coffee Shops	Ms. Gloria Lenares	214-555-0023	6/20/02	Gift Baskets	Solution Development	600	$8.99	$5,394.00	90%	
Cooper Inns	Selma Cooper	541-555-9009	6/21/02	Gift Baskets	Pre-Approach	1,000	$9.99	$9,990.00	40%	
					Wendy Leach Totals:	**1,600**		**$15,384.00**		
					Grand Totals:	**32,400**		**$77,900.00**		